

Contact

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Top Skills

Sales
Client Relations
Banking

Certifications

WMI Wealth Management Institute
Programme – Affluent (IBF – Level
1)

Xin Yu Kyra Chua

My Wishing Whale, ideating.
Singapore

Summary

Former Treasures Relationship Manager at DBS Bank; now an aspiring entrepreneur.

Ideas are in the making, and connecting goes a long way!

When I am not dreaming, I pole, trek and paint.

Tell me your story, and together we create the best journeys.

Experience

DBS Bank

Treasures Relationship Manager (Associate)

August 2014 - June 2018 (3 years 11 months)

Singapore

Treasures Relationship Manager, Associate (Onshore – Group A)

Jul 17 – Jun 18

- Customer Satisfactory Score (CSS): 5/5
- Balanced scorecard (BSC) Grade A

DBS Treasures Relationship Manager, Associate (Onshore – Group B)

Mar 16 – Jun 17

- Brilliant Star Award (BSA) Silver Award Winner

Category: Treasures Relationship Manager

(Group B) Top Achievers 1Q 2017

Rank 1. Achieved 186% of target

- Strong client acquisition and growth of priority banking customer relationships month-on-month.

Senior Relationship Manager, Associate

Oct 15 – Feb 16

- Successfully completed WMI Wealth Management Institute Programme – Affluent (IBF – Level 1) (Mar 2016)

Relationship Manager, Analyst (Retail Banking Sales Program - RBSP)

Aug 14 – Sep 15

- Gold Achiever (Jun 2015) – contributed to a record-breaking month of 2.84 million APE Regular Premium products for DBS Central Region
- Successfully attained licensing certificates for Basic Insurance Concepts and Principles (BCP), Personal General Insurance (PGI), Health Insurance (HI), M1B, M5, M6, M6A, M8, M8A, M9 and M9A (2014)

Education

National University of Singapore

Bachelor (Hons), Sciences · (2010 - 2014)